

PRESS RELEASE

China, 6 September 2015

Coface appoints Yoshihiro Suchi as Country Manager of Coface in Japan

Yoshihiro Suchi has been appointed as Country Manager of Coface in Japan effective from 28 September 2015. Based in Tokyo, Yoshihiro will oversee the business development and the operations of Coface's trade credit insurance and services activities in Japan.

Yoshihiro will replace Bruno Tavernier who led Coface Japan over the past four years and who we would like to thank for that.

Yoshihiro has more than 20 years of experience in non-life insurance industry with in-depth knowledge and experience of trade credit insurance and political risk insurance. He also has strong experience in sales management, alliance partnership with financial institutions and agencies management.

Prior to joining Coface, he was the General Manager of Specialty Lines Department of AlU General Insurance Co. Ltd. in Tokyo, leading a team of 30 sales specialists and managing a US\$70 million premium portfolio consisting of marine, trade credit, political risk insurance, surety, environmental impairment insurance and aerospace. Before that, he also worked in AlU Hong Kong as the Trade Credit and Political Risk Manager and the Division Head of Japanese Business Units for 6 years.

Yoshihiro graduated from the International Christian University and obtained his Master degree of Business Administration from Emory University in Atlanta.



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About Coface

The Coface Group, a worldwide leader in credit insurance, offers companies around the globe solutions to protect them against the risk of financial default of their clients, both on the domestic market and for export. In 2014, the Group, supported by its 4,406 staff, posted a consolidated turnover of €1.441 billion. Present directly or indirectly in 99 countries, it secures transactions of 40,000 companies in more than 200 countries. Each quarter, Coface publishes its assessments of country risk for 160 countries, based on its unique knowledge of companies' payment behaviour and on the expertise of its 350 underwriters located close to clients and their debtors.

In France, Coface manages export public guarantees on behalf of the French State.

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